



A CASE STUDY

Arlington

With over 100 years of experience, Arlington provides customers with a super distributor experience – the best source for imaging supplies, brand name equipment, growth services and nationwide distribution.

“Vision96 simplified software-defined wide area network (SD-WAN) for us, while helping us realize significant cost savings.”

- Arlington Supervisor



VISION96 Arlington

COMPANY Arlington

WEBSITE www.arli.com

LOCATION 1616 S. Lakeside Drive
Waukegan, IL 60085

SERVICES Combine the power of 3 BIG distributors to provide resellers with a SUPER distributor experiences of unprecedented service, selection support and solutions to unleash full potential.



THE PROBLEM

Consistent network issues, shortage of support and sluggish application performance

- Increasingly frequent network brownouts
- Poor network uptime
- Call center agent downtime
- Incomplete file transfers
- Sluggish network file access performance
- Failed attempt to implement a competitive SD-WAN offering

Oracle software-defined wide area network (SD-WAN) enables reliable, high quality of experience business-to-business eCommerce and call center operations.



THE SOLUTION

Implement Reliable, High Quality Security and WAN Services



DEPLOYED MULTI-SITE VIRTUAL PRIVATE NETWORKS AND IMPLEMENTED HYBRID WAN

Deployed a software-defined wide area network for high availability. Vision96 maintains security and control of management policies of the private network. Together, Arlington and Vision96 implemented a hybrid WAN for advanced branch office communications – this network reengineering began with Oracle’s failsafe SD-WAN.

25% MORE STAFF PRODUCTIVITY

RESULTING in giving employees easy and secure access to the company’s intranet remotely.



LEVERAGES PLATINUM QUALITY SUPPORT

Arlington also leverages Oracle SD-WAN’s ability to support packet replication for “platinum-quality” support for loss and latency-sensitive SIP-based call center applications.



ADVANCED COMMUNICATION

RESULTING in enabling high multi-cloud quality of experience performance for domestic and overseas business applications like CRM or ERP and full highly granular visibility into network and application performance.



EXECUTED DIVERSE, LOW COST WAN SERVICES

The three distributors depend on Oracle’s SD-WAN to deliver reliable communications with businesses for exceptional customer experience in office products and supplies distribution.

10% COST SAVINGS

RESULTING in all applications benefiting with privacy, data security and high availability.



IMPLEMENTED BEST-IN-CLASS FIREWALL SECURITY

Vision96 tested, patched and installed firmware and updates remotely in such a way to avoid any disruption to day to day business.

↑ USER EXPERIENCE

RESULTING in providing privacy, data security and high availability.



VISION96



vision96.com



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